

ABOUT BEING GREEN

"THE PESSIMIST COMPLAINS ABOUT THE WIND,
THE OPTIMIST EXPECTS IT TO CHANGE,
THE LEADER ADJUSTS THE SAILS." -JOHN MAXWELL

○ You may see yourself as... ○

having superior intellect, 98%
right, tough-minded,
powerful, visionary, unique,
eminently reasonable,
rational, under-control, precise,
objective, holding firm to
policy, seeking justice

○ Others may see you as... ○

an intellectual snob, arrogant,
fearless, not caring about others,
ruthless, unrealistic, eccentric,
weird, emotionally controlled,
aloof, unfeeling, afraid to open
up, critical, fault finding, lacking
compassion, inconsiderate

○ You may value... ○

- Answers
- Resolutions
- Intelligence
- Explanations
- Knowledge
- Capability
- Efficiency

Your leadership traits may be... ○

- Seeking ways to improve the
system
- Visionary
- Analytical
- Encouraging change for
improvement

○ You may love... ○

- Problem solving
- Having your ideas recognized
- Being an expert
- Analyzing your feelings before
expressing them
- Gaining control through
understanding

○ You may be bothered by... ○

- Injustice
- Unfairness
- Inefficiency
- Not understanding something

○ Your keys to success may be... ○

- Abstract thinking
- Analytical processes
- Exploring ideas
- Developing efficiency
- Utilizing precise language
- Handling complexity

○ You tend to express... ○

- Calmness
- Accuracy
- Competence

You expect everyone else to also... ○

- Be competent
- Be working on relevant tasks
- Follow through
- Accept productive change

ABOUT BEING ORANGE

"A GREAT PERSON ATTRACTS GREAT PEOPLE
AND KNOWS HOW TO HOLD THEM TOGETHER."
-JOHANN WOLFGANG VON GOE

○ You may see yourself as... ○

fun loving, enjoying life,
spontaneous, flexible,
adaptable, carefree, proficient,
capable, personal,
physical, independent, a good
negotiator, able to multi-task,
curious, liking variety and
change, witty, funny

○ Others may see you as... ○

irresponsible, flaky, unorganized,
scattered, cluttered, invading
others space, disobeying rules,
manipulative, unable to stay on
task, uncontrollable, indecisive,
unable to be trusted, selfish,
unsympathetic, wishy-washy

○ You may value... ○

- Artistic expression
- Skills
- Grace
- Options
- Charisma
- Opportunities

○ Your leadership traits may be... ○

- Working in the here and now
- Using a flexible approach
- Welcoming change
- Instituting change quickly
- Admiring innovation

○ You may love... ○

- Competition
- Being highly skilled in a variety
of areas
- Negotiating
- Adventure
- Having a hands-on approach to
problem solving

○ You may be bothered by... ○

- Rigidity
- Authority
- Forcefulness

○ Your keys to success may be... ○

- Testing the limits
- Excitement and adventure
- Being able to act in a crisis
- A love of tools and resources
- Charm, wit, and fun

○ You tend to express... ○

-Optimism	-Impatience
-Eagerness	-Confidence

○ You expect everyone else to also... ○

- Make it fun
- Act quickly
- Be flexible

ABOUT BEING SILVER

"PLANNING IS BRINGING THE FUTURE INTO THE PRESENT SO YOU CAN DO SOMETHING ABOUT IT NOW."

-ALAN LAKEIN

○ You may see yourself as... ○

stable, generous, providing,
secure, dependable, firm,
efficient, realistic, decisive,
executive-type, orderly, neat,
organized, punctual, goal-
oriented

○ Others may see you as... ○

rigid, controlling, boring,
stubborn, system-bound,
unsympathetic, judgmental,
bossy, fussy, uptight, predictable,
conventional

○ You may value... ○

- Service
- Dedication
- Security
- Dependability
- Institutions
- Traditions
- Accountability

○ Your leadership traits may be... ○

- Rule oriented
- Focused on the "right way"
- Detailed and thorough approach
- Slowly incorporating change
- Rarely questioning tradition

○ You may love... ○

- Supporting the structure of your organization
- Accomplishing a checklist
- Being prepared
- Going above and beyond what is expected of you

○ You may be bothered by... ○

- Disobedience
- Non-conformity
- Insubordination

○ Your keys to success may be... ○

- Looking for the purpose of change
- Your work ethic
- Working to be remembered
- Creating a dependable team
- Establishing and organizing institutions

○ You tend to express... ○
-Concern -Purpose
-Stability

○ You expect everyone else to also... ○

- Be punctual and loyal
- Follow the rules
- Fulfill their assigned role

ABOUT BEING TEAL

"A GREAT LEADER'S COURAGE TO FULFILL HIS VISION COMES FROM PASSION, NOT POSITION." -JOHN MAXWELL

○ You may see yourself as... ○

warm, caring, compassionate,
romantic, spiritual, cause-
oriented, unselfish, a caretaker,
empathetic, a people-person,
affirming, accepting,
sympathetic, desiring harmony,
desiring unity

○ Others may see you as... ○

overly emotional, a "bleeding
heart", mushy, immature, other-
worldly, weird, unrealistic,
smothering, too trusting,
hopelessly naive, easy to
manipulate, soft, fawning,
groveling, out of touch with
reality

○ You may value... ○

- Compassion
- Sympathy
- Rapport
- The significance of actions
- Sharing feelings
- Empathy

Your leadership traits may be...

- ————— ○
- Developing others potential
 - A democratic unstructured approach
 - Encouraging change through human potential
 - Developing a sense of security during change

○ You may love... ○

- Idealizing the moment
- Gestures of appreciation
- Expressing the inner you
- Making a difference in the world

○ You may be bothered by... ○

- Hypocrisy
- Deception
- Insincerity

○ Your keys to success may be... ○

- Using authenticity as a standard
- Devotion to relationships
- Assuming creative roles
- Seeking reality
- Self searching
- Writing and speaking with passion

○ You tend to express... ○

- Vivacity
- Enthusiasm
- Inspiration

You expect everyone else to also...

○ ————— ○

- Express their views
- Engage in the "family spirit"
- Develop their own potential as well as others